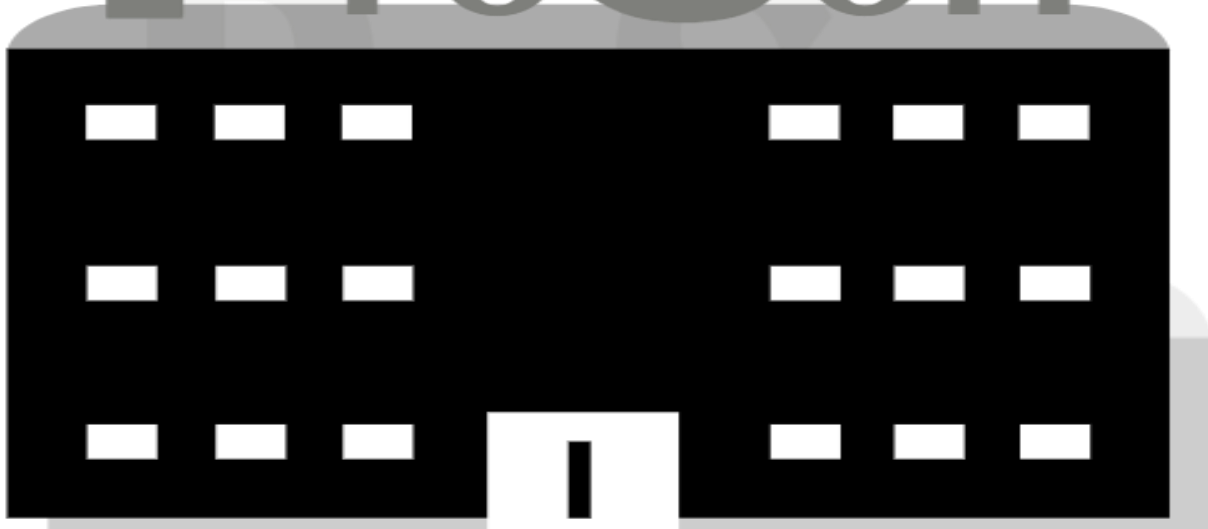


ProSoft



.....a unique property management software

SYSTEM CONSULT

Suite 102, Wing A, Fairtrade Business Complex

22, Kigoma Street Wuse Zone 7, Abuja

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<https://www.abaycafe.com>

Background

The main developer of ProSoft developed an application called HICA(Hotel Integrated Computer Application) in 2006. A few hotels acquired it with success.

The success of this application was short-lived, however, due to the following reasons:

- **Power:** A lot of the hotels that acquired HICA were small to medium hotels. Generating bills on checkout was impossible most times due inability to run alternative power when there was power failure.
- **Irregularities:** Staff soon became uncomfortable with the openness and transparency that the HICA provided and started circumventing it as most of the owners of the hotels were retirees with no strong energies to enforce rules.
- **Infrastructure:** The installation of HICA server required some minimum configuration and specific environment. Some of the local network system in some of the hotels were not functional. Also, java runtime environment had to be installed on the local machine for the application to run.
- **Maintenance:** Some of our clients were far away and we had to travel to attend to minor issues arising from operating HICA.

Then in April, 2017 the developer of this software became the Chairman Board of Trustees at FairTrade Business Complex, Abuja, on the pull out of the developer from estate management.

With his background in financial and estate management, a chartered accountant etc he, along with others put in place among other an effective accounting system using Microsoft Excel. Hence, occupants were billed fairly based on the records left behind by the developers.

The accounting system, using Microsoft Excel, though simple and served the purposes of keeping records and generating reports, was not perfect for the following reasons:

- **Manual:** It took a lot of efforts to detect errors and other compensating controls had to be put in place to reduce these errors and possible irregularities since MS Excel is a flat file.
- **Check out and Change of Apartments:** Separating the financial transactions of those that entered an apartment from the old occupants required a lot of efforts.
- **Inconsistent Billing:** It was discovered that some occupants were not billed consistently over the period as the Property Manager exercised discretion in billings
- **Management Report:** Preparation of management report required Advanced Excel functionalities and efforts and it was always late.
- **Occupant Statement:** Issuing a comprehensive statement of account to occupants from check-in date became a challenge. Balances were only given or a makeup and inaccurate historical records.
- **Supervision:** The system was largely successful due to staff integrity and high management supervision
- **Enquiries:** Interrogating the system was limited since MS Excel is not a relational database
- **Access:** User access to functionalities could not be controlled as Excel is a flat file
- **Communication:** Effective communication was hampered due to inability to generate e-copies of reports in a manner that could be sent to occupants electronically.

On another note, the developer is a resident in one of the best estates in Abuja. He had to call for property maintenance and carried evidence of payment of utility bills to the Admin Office where receipts were issued. He had to go back to pick up his receipts when issued.

The above challenges motivated the developer of ProSoft to think of developing a solution based on the principles earlier used in developing HICA and this led to the birth of **ProSoft(Property Management Software)** built for hotels, property managers, facility managers and estate associations.

Benefits

With experience from developing and installing HICA, the Excel systems and running a chain of properties for several years, ProSoft was designed to alleviate all the above challenges as indicated below:

- **Real-time access to information:** You can work from anywhere at any time since Data is updated automatically and stored online.
- **Improved communication with guests/occupants:** Guests/Occupants can communicate securely with the management of the property on various issues and get responses. This allows raising of maintenance requests any time of the day and track every update.
- **Reduced administrative works and mountains of paper:** Data is automatically updated. Paper works are reduced and you can generate comprehensive reports on demand and maintain control of both your finances and your entire property.
- **Reduced physical engagements:** Especially during this covid-19 where physical contacts are reduced to the barest minimum, ProSoft allows you to send bills, receipts, statements etc electronically to occupants without need for physical contacts.
- **Online payments:** Rather than requiring occupants to pay at the administrative offices/reception or bring evidence of payments, occupants/tenants could just send evidence of payment through the Contact Us Form.
- **Securing sensitive data:** There is no need to worry as all of the personal data is securely stored online and access is on need to know basis.
- **Data analysis:** The information stored in ProSoft enables you to run thorough analysis and gives you insights on your properties. This allows you to spot any inefficiencies, errors, and discover new opportunities.
- **Easy tracking of exceptions:** Overdue guests, adverse trends and other anomalies are easily spot lighted and reported.
- **Intuitive:** Though ProSoft provides support through well documented User Manual and other contacts, using ProSoft is rather intuitive and easy to use.
- **Easy Maintenance:** Rather than visiting your office to carry out software maintenance, maintenance and upgrades are done online.
- **User self-service:** Users have the flexibility to reset/change their passwords and their profile photos.
- **Easy production of management reports:** Rather than expending enormous skills and time on production of management reports, all these are available in ProSoft, ready-made.
- **Variable Guest Pricing:** Flexible pricing for Special guests, group accounts, holidays, weekends, seasons etc

Mission and Objectives

Our mission for developing this software is “ to reduce the pains and headaches of hoteliers, property managers estate associations by creating a simple, yet robust, web solution”.

This mission is in tune with the vision of System Consult, the developer of ProSoft, which is “..using technology to solve business challenges”.

Towards this end we have these objectives for developing this software:

- Make management focus on what is more important, strategy.
- Provide a simple, yet robust, web solution
- Flexibility and ease of use
- Improve guests/occupants engagements
- Achieve better management control
- Simplify operations and minimize processing errors
- Provide a single source of truth
- Reduce clerical work and cost of operations
- Reduce risk of data exposure to unauthorized persons
- Provide a platform for accounting transactions devoid of accounting jargons

Targets

Our aim is for those in the following groups to use ProSoft

- a Hotels
- b Property owners and managers
- c Facility management companies
- d Resident Associations
- e Real estate firms and companies

The system was designed to handle these tasks

- Booking/Reservations and checkin operations by guest/occupant
- Creation of details of occupants
- Capturing of billings/charges to guests/occupants and recording payments.
- Generation of receipts/bill reports and statement of account.
- Setup the various properties being managed
- Track property supplies and repairs
- Capture property expenses
- Allow contacts from guest/occupants on virtually everything
- Raising and managing of service requests electronically
- Define High/Low Week days and seasons for variable pricing
- Define the amenities and features that are available in a room
- Having periodic backups
- Create users and assign responsibilities based on roles
- Tracking of exceptions
- Generation of limitless reports, queries and charts etc

Distinguishing Features

ProSoft is different from other products in the following areas:

- Developers are property managers, seasoned accountants and entrepreneurs
- 24x7 Support available
- Variable rental pricing to take advantage of seasons and other periods of high demand
- Simple access matrix to protect data
- High return on investment
- It is not just a property management software, it is also an accounting software: All-in-one
- Email support to communicate with guests/occupants securely
- A full range of tools to track exceptions(charts, summaries, detailed reports, color coding etc)
- Effective communication and engagement
- Easy to setup: You do not need several hours and days to setup the system for use
- Easy to change password: You no not need any administrator to reset your password
- It is fully customizable, user-friendly an intuitive. Hence, very easy to learn
- Full support; having being developed locally(by System Consult) with international partners etc

After reviewing what ProSoft offers, you will definitely agree that it a simple, but yet, robust system.

Please contact us today for more information on ProSoft

Telephone: 08053281398

Email: prosoft@pubtechltd.com

Website: www.pubtechltd.com

ProSoft Screen Shots

Adaptable Guest/Occupant Statements

FairTrade Association of Shop Owners and Occupants

FairTrade Shopping Complex, 22, Kigoma Street Wuse Zone 7, Abuja, FCT
fairtradeass@gmail.com

ACCOUNT STATEMENT

Pubtech Business Cafe

SHOP A102 Fairtrade Business Complex, 22 Kigoma Street
Abuja

Folio: 59
Apartment: SHOP A102(21.66)

Date	Description	Amount	Balance
01/04/2017	Billing for Year 2017 - SHOP A102	-281,625.64	-281,625.64
18/04/2017	Jan - April Pymt by Shop A102	105,043.26	-176,582.38
31/05/2017	ZBN CQ52 DS0897068 DEP SHOPAIOZPUBTECH A	67,988.66	-108,593.72
23/06/2017	ZB CQ53 DS 4041933 DEP PUBTECH-SHOP A102	108,593.73	0.01
01/01/2018	Billing for Year 2018 - SHOP A102	-342,000.00	-341,999.99
30/03/2018	NIP GTB ABAYOMI FOLORUNSHO NIP FROM ABAYOMI FOLORUNSHO TO FOLORUNSHO ABAYOMI 201	100,000.00	-241,999.99
10/05/2018	DS306862 CD PUBTECH ABAYOMI	100,000.00	-141,999.99
07/06/2018	Pmt by Shop A102 PubTech	100,000.00	-41,999.99
29/08/2018	Pmt by PubTech SHOP A102-2018 Bal	53,823.56	11,823.57
01/01/2019	Billing for Year 2019 - SHOP A102	-342,000.00	-330,176.43
01/02/2019	NIP GTB ABAYOMI FOLORUNSHO NIP FROM ABAYOMI FOLORUNSHO TO FOLORUNSHO ABAYOMI Shop 102	5,058.90	-325,117.53
13/03/2019	ZB CQ62 DS 344359 DEP PUBTECH A102	150,000.00	-175,117.53
20/05/2019	NIP GTB ABAYOMI FOLORUNSHO Bal of 2019 utility- PubTech 102A	192,000.00	16,882.47
01/01/2020	Billing for Year 2020 - SHOP A102	-342,000.00	-325,117.53
24/03/2020	NIP GTB ABAYOMI FOLORUNSHO 2020 Utility Pmt-Shop A102 PubTech	150,000.00	-175,117.53
25/09/2020	PUBTECH	185,470.72	10,353.19
22/10/2020	NIP GTB ABAYOMI FOLORUNSHO	13,607.59	23,960.78
01/01/2021	Billing for Year 2021 - SHOP A102	-342,000.00	-318,039.22
29/03/2021	TRF FRM PUBTECH	170,000.00	-148,039.22
20/08/2021	CD SYSTEM CONSULT	172,000.00	23,960.78

Customisable footer for guest statements

Dear esteemed occupant,

The above is your statement of account as at date. Please remember that all payments should be made to **Zenith Bank Account 1016090694**(FairTrade Ass Shop Owners and Occupants) and your timely payment of outstanding bills goes a long way in ensuring uninterrupted service at the complex.



BOT Chairman

Powered by EduSoft(<https://www.pubtechfd.com/edusoft/>)

Monday 6th of December 2021 02:05:09 PM

GUESTS

- Reservations
 - Booking
 - CHECK-IN**
 - Booking Cancellation
 - Check-Out
 - Room Change
- Laundry
- Billings
- General
- Settings
- Enquiries
- Reports
- Charts

[Export](#) [Import](#)

[Home](#) [Previous](#) [Forward](#)

Guest Checkin Form

Email: Arrival Date:

Nights: Adult: Child: Room Type:

Purpose of visit:

Room No: Agent: Room Rate: Agreed Rate:

Guests Reservation Vacancy Occupancy Availability

[Submit](#) [Cancel](#)

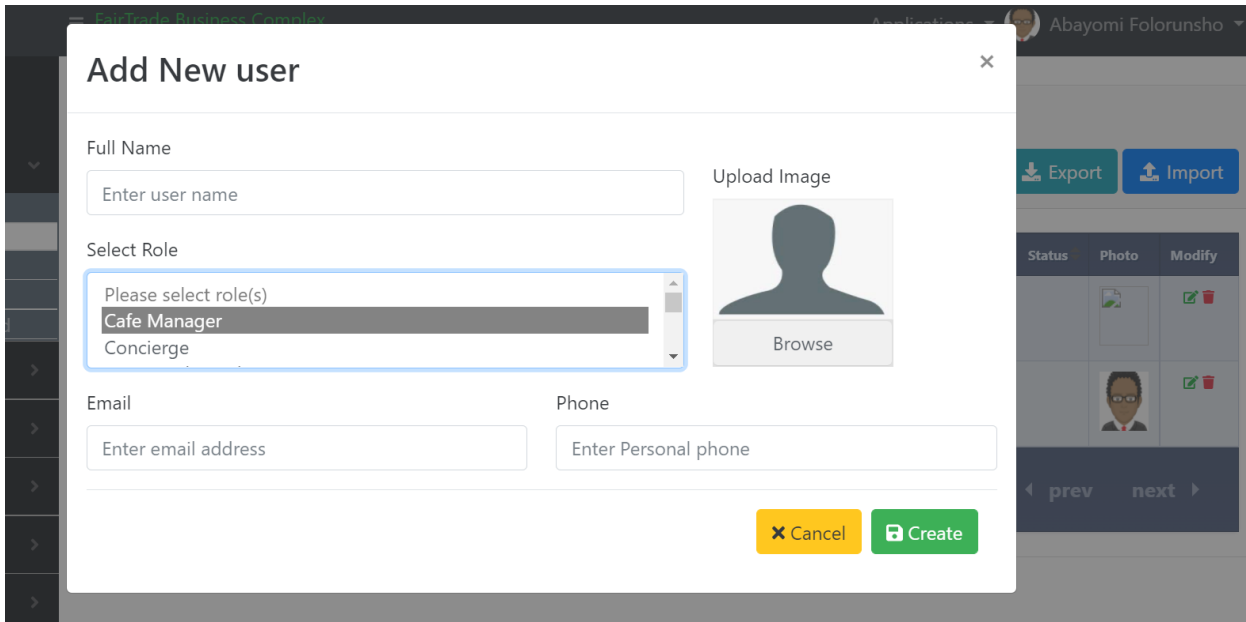
Checkin Listing

Easy-to-use Guest Reservation/Checkin Form

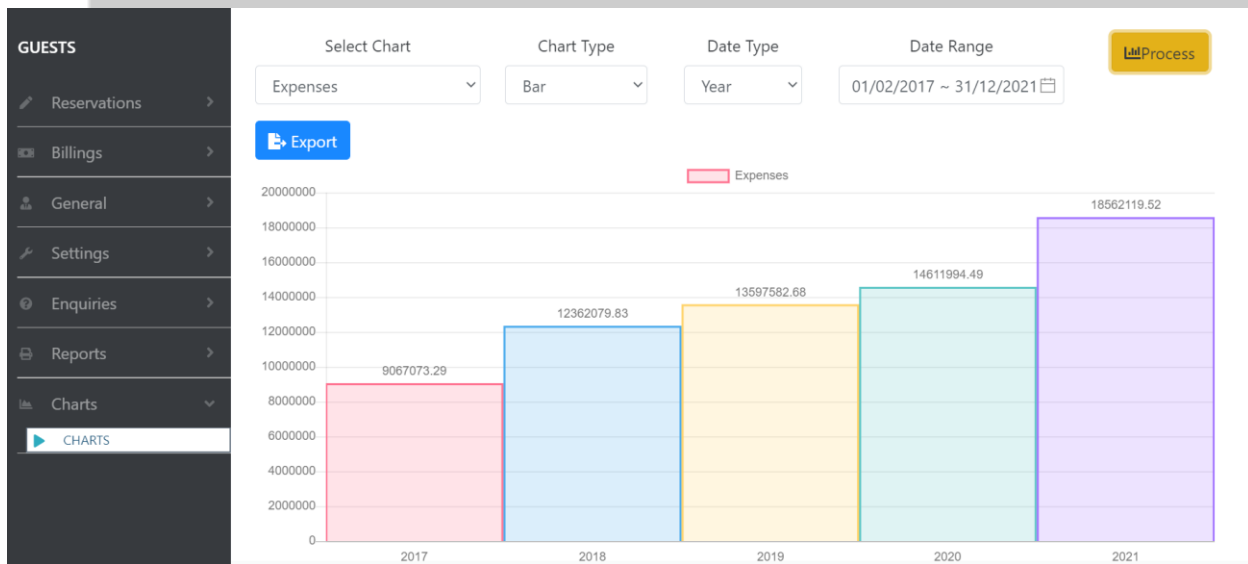
Vacant Rooms

	Room No	Room Type	Basic Rate	Block	Floor	Status
	Filter	Filter	Filter	Filter	Filter	Filter
1	SHOP A214(78.73)	Big	0.00	Block A	First Floor	Not Clean
2	SHOP B204(67.34)	Medium	0.00	Block B	First Floor	Not Clean
3	SHOP B205(65.61)	Medium	0.00	Block B	First Floor	Not Clean
4	SHOP B303(67.34)	Medium	0.00	Block B	Second Floor	Not Clean
5	SHOP B304(67.34)	Medium	0.00	Block B	Second Floor	Not Clean
6	SHOP A206(23.04)	Small	0.00	Block A	First Floor	Not Clean
7	SHOP A218(15.55)	Small	0.00	Block A	First Floor	Not Clean
8	SHOP B107(21.8)	Small	0.00	Block B	Ground Floor	Not Clean
9	SHOP B110(21.78)	Small	0.00	Block B	Ground Floor	Not Clean
10	SHOP B302(44.27)	Standard	0.00	Block B	Second Floor	Not Clean

Color Coding to highlight exceptions



Need-to-know User Access



Stunning Charts to spot exceptions

PROPERTY

Date: 10/02/2022

Home Previous Forward

Night Audit Elements

Overstayed Guests	0
Payments	0.00
Charges	0.00
Bills	0.00
Night Charges	0.00
Property Expenses	0.00
Room Repairs	0.00
Total Rooms	71
Available Rooms	7
Occupancy	64
Occupancy Percentage	0.90
Out of Order	0
Total Revenue	0.00
RevPAR	0.00

Night Audit Details: Available Rooms

property	address	block	floors	type	room
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block A	First Floor	Small	SHOP A206(23.04)
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block A	First Floor	Small	SHOP A218(15.55)
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block A	First Floor	Very Large	Food Court (161.09)
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block B	First Floor	Medium	SHOP B205(65.61)
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block B	Ground Floor	Small	SHOP B110(21.78)
FairTrade Business Complex	22, Kigoma Street Wuse Zone 7, Abuja	Block B	Second Floor	Medium	SHOP B304(67.34)

Easy Summary of Activities

GUESTS

Home Previous Forward

Guest Position

Date Type: Year | Date Range: 01/02/2017 ~ 31/12/2021

Generate Download

Room	Occupant	Folio	2017	2018	2019	2020	2021
Admin Block(79.61)		70	0.00	0.00	2,006,200.00	0.00	4,012,400.00
Banking Hall(118.48)		80	0.00	0.00	0.00	0.00	576,000.00
Eatery 1(52.99)		74	0.00	0.00	300,000.00	300,000.00	378,000.00
Eatery 2(78.73)		26	0.00	220,000.00	280,000.00	462,900.00	400,000.00
Garage(46.16)		7	0.00	0.00	0.00	768,000.00	250,000.00
SHOP A101(20.16)		51	0.00	0.00	0.00	0.00	270,000.00

Flexible Report Generation Form

PROPERTY

- Structure >
- Maintenance >
- General >
- Settings >
- Enquiries >
- Reports >
 - Occupancy
 - Availability
 - Status
 - EXPENSES**
 - No Bill
- Charts >

Home Previous Forward

Property Expenses

Date Type: Year | Date Range: 01/02/2017 ~ 31/01/2022

Generate Download

Expenses	Category	2017	2018	2019	2020	2021
Bank Charges	Administrative Expenses	15,748.04	21,490.18	34,841.07	25,835.10	29,580.27
Legal Expenses	Administrative Expenses	30,000.00	100,000.00	0.00	0.00	0.00
Other Expenses	Administrative Expenses	11,000.00	0.00	0.00	0.00	0.00
Police Expenses	Administrative Expenses	0.00	0.00	0.00	61,300.00	0.00
Printing Expenses	Administrative Expenses	28,350.00	42,380.00	0.00	39,190.00	16,510.00
Stationery Expenses	Administrative	0.00	0.00	0.00	29,100.00	0.00

Easy Generation of Management Report without going through MS Excel

Home Previous Forward

Guest Debit

Generate Download

Folio	Property	Name	Email	Phone	Frequency	Charges	Payments	Balance	First Bill	First Payment	Last Payment
51				75	3	540,000.00	270,000.00	-270,000.00	01/01/2021	28/05/2021	28/05/2021
5					5	1,079,000.00	625,000.00	-454,000.00	22/11/2018	22/11/2018	30/11/2021
7					3	2,068,000.00	1,018,000.00	-1,050,000.00	25/02/2020	25/02/2020	13/09/2021
8					5	1,218,000.00	912,000.00	-306,000.00	07/11/2018	07/11/2018	04/05/2021
9					7	1,873,468.52	1,543,468.52	-330,000.00	01/04/2017	24/05/2017	11/06/2021
10					4	765,000.00	495,000.00	-270,000.00	01/01/2020	17/03/2020	01/02/2021

Easy tracking of debts

ENVIRONMENT

- Users >
- Contacts >
- Applications >
- Database >
 - BACKUP**
- Settings >
- Enquiries >
- Reports >

+ Create New Backup | Pick a File to Restore | Choose file | No file chosen

Upload File

Name	Size	Date Created	Age	Modify
1 data-2022-02-15-16-02-14.sql	708.91 KB	February 15 2022 16:39:15.	1 second	
2 data-2022-02-01-18-02-45.sql	707.13 KB	February 01 2022 18:11:45.	1 week 6 days 22 hours 27 minutes 31 seconds	

Rows per page: 10 | 1 - 2 of 2 | prev next

Flexible Database Management System

Close Message Filter

Message Filter

Status

- Pending
- Open
- Ongoing
- Closed

Type

Please select message type..

- Proposal
- Service Request
- Enquiries
- Complaint
- Support
- Payments




Date

Go 

Manage Messages

 Export

Search Table

ID	Date	Name	Email	Phone	Type	Subject	Message	Response	Status	Image	Modify	
1	3	2022-02-25 20:37:26	PubTech cafe	infopubtech@gmail.com	08053281398	Statement	Statement	25/02/2022: Occupant: PubTech Property; FairTrade Folio No.: 51		Pending		 
2	2	2022-02-25 20:31:11	PubTech Cafe	infopubtech@gmail.com	09078959585	Complaint	Theft	25/02/2022: This is to inform you that our office was burgled on the 15th of February, 2022 and a laptop stolen. Preliminary investigation show that this was due to the carelessness of the guard.	25/02/2022 21:02:39: Closed: By:Abayomi Folorunsho 25/02/2022 21:02:32: Ongoing: By:Abayomi Folorunsho	Closed		
3	1	2022-02-25 16:55:07	Aijo Joseph	fairtradeass@gmail.com	07034081009	Service Request	Repairs	25/02/2022: Type: Plumbing Format: Repair Sent: Now		Pending		 

Effective Management of Service Requests

